

# Corporate Presentation

## OpCord

Optimizing with Coordination

OpCord was among **First 15 companies** in Growth Category and Overall, First 50 Emerging Companies by **Nasscom** in Oct' 2012

Ref: <http://nasscom-emerge.groupsites.com/beta/discussion/topics/572733/messages>

OpCord became trusted partner with OCC Bangalore Solution Center in Jul' 2011

Ref: <http://occbangalore.org/member-companies/>

OpCord was among **First 30 companies** with great ideas in **NextBigIdea** Business Plan Competition managed by NSRCEL, IIMB and presented to Intel and Dept of Science & Technology (DST), Govt of India in Mar' 2011

Ref: <https://www.facebook.com/nextbigidea/>

Testing Services related Testimonials at

Ref: <http://opcord.com/customers/testimonials-testing>

Consulting / Trainings related Testimonials at

Ref: <http://opcord.com/customers/testimonial-consulting>

## **Mission**

We make product development effective, efficient and easy

By helping organizations in realizing their vision

By optimizing the current way of working

By providing inputs on product quality, productivity and project management

## **Values**

Fairness, Inclusiveness and Trust (FIT)

- We believe in being FIT all the time

## **Social Responsibility**

Visit <http://www.vicharpravah.com> to learn about our initiatives to make common man aware of their power and responsibilities

Quality over time

Mentors than Managers

Innovation over compliance

Team spirit than individual excellence

Leading Indicators over lagging indicators

Lean documentation over comprehensiveness

Measure goodness of creations than defects

Face to face interactions than emails

Coordination over competition

Automation than Manual

Facts than intuitions

# Service Offerings

Software Development and  
Testing

## Development

Web based Applications  
Development  
Java / PHP / Databases

Mobile Apps  
Development using  
Android, iOS, PHP

## Software Testing

Onsite / Offshore /  
Out-Sourcing /  
Agile Testing

Test Automation using  
Open Source and  
Scripting Languages

## Consulting & Trainings

For Corporate,  
Professionals, Job-seekers,  
Students

Agile (XP, Scrum), CMMi,  
Project Management, Test  
Automation, Android

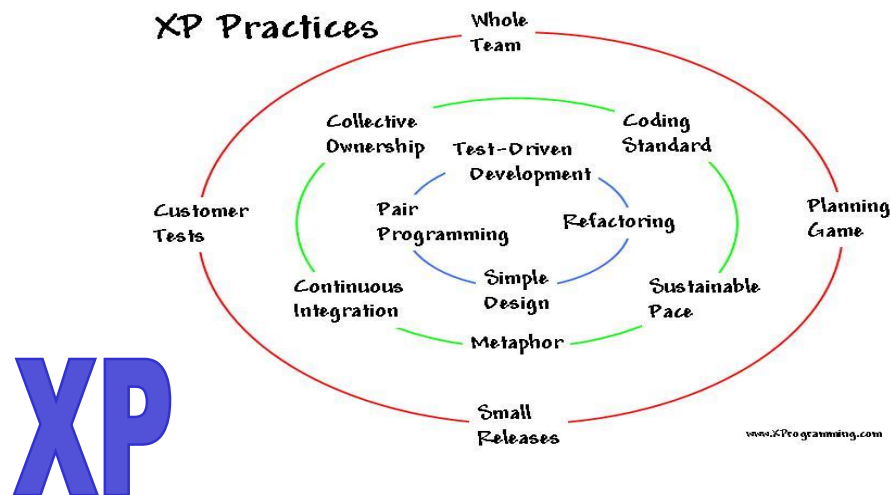
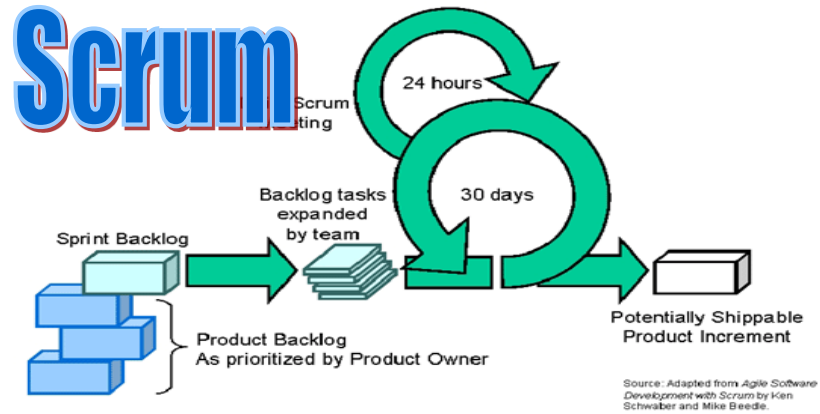
In-house small team focusing on each of above mentioned services

Have partnered with many companies, resource pool is of >50 in all above mentioned service offerings

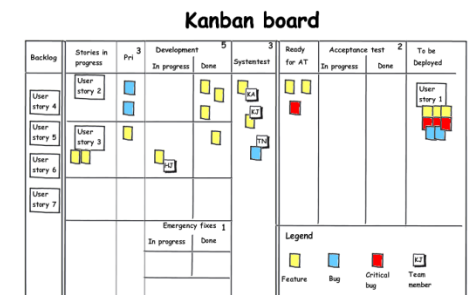
# Service Offerings

## Consulting & Trainings

We provide  
 Three Months  
 to  
 Twelve Months  
 long consulting /  
 coaching  
 assignments  
 on



## Kanban





We provide  
Half day  
to  
Five days  
customized  
workshops  
on

## **Agile Practices**

Agile Testing

Agile Overview

Scrum In-Depth

Agility in Indian Context  
(XP/Scrum)

“Be Agile” over “Follow Agile”

## **Software Development and Testing**

Testing Soft Skills

Android (Mobile & Concepts)

Test Design & Automation

Unit Testing and Frameworks

Test Automation using Selenium  
(Web-driver)

Test Automation with Open Source  
tools

# Our Customers

## Our Customers and their Testimonials

# Our Customers (or Partners)

**SHARP**

SHARP Software Development India Pvt Ltd

eRevMax

  
COSMONET

  
Technologies

  
commonfloor

A Gomas Enterprise  
  
Shared Beliefs & Goals  
IT FOR SCM

  
infinite

**BRISA**  
Technologies

  
greenlight  
planet

  
mango TECHNO

  
**CELTEM**<sup>TM</sup>  
Celebrate The Mind

  
**Tyto** Software

  
Sigma Infosolutions  
Innovations Unlimited

## From an MNC and Fortune 500 Organization

We have hired test engineers from OpCord and we are pleased with performance. These candidates have clear understanding of testing process and they are able to put their learning's into the projects assigned to them. They bring in the right attitude towards testing which is highly needed in a good tester. I look forward to recruit more test engineers from OpCord.

- Bhavna Varshney, Program Manager, **SHARP** software development India

## An US based Organization

I wish to express my gratitude for the outstanding work performed on behalf of Fordge Technologies by the OpCord team. Your team was extremely knowledgeable and very process driven. The professional quality of the work was fantastic and the pricing was unbeatable. If I were to outsource additional software development projects I would definitely use OpCord again.

- Jason Forehand, Vice President / General Manager, Fordge Technologies

## An India based Product Organization

We are indeed quite happy on the good-work carried out by your entire team. Also, our special thanks to Mr. Hariprakash (CEO) & Ms.Indira Subnis for their good involvement and support to this project & its effective completion. Undoubtedly, the commitments were delivered to its fullest by your company. We are contemplating to be in long-term association with you by awarding the same service for the rest of our products.

- Jagadish G, DGM – Products Development, Infolog Solutions

## **An Europe (Switzerland) and India based Product Organization**

At Cosmonet we had a challenge of doing monotonous testing for each release. OpCord recommended us to automate some of the sanity test cases using Selenium Test Suite. A technician from OpCord worked very closely with our test team to write automated test cases. Over 300 test cases were automated. This brought down the manual testing effort from 12 hours to 3 hours. This initiative not only helped Cosmonet to understand Selenium Test Suite, but also improved the efficiency of Testing. This also reduced human errors. It was a very collaborative and synergetic working together with OpCord. We thank OpCord for helping us to accomplish this initiative.

- Raveesha Rao M. P., Director and Chief Operations Officer, Cosmonet Solutions

## **An India based Organization**

OpCord has provided us good testing resources in very short time and they really specialize in automation testing. They scaled up in very short time for many automation tools, like, QTP, Selenium, AutoIT and some of our development projects on Java and .Net. We are very satisfied with their customer centric approach and their competence on test automation. I am sure that OpCord team has a great future if they carry same rigor, focus and dedication.

- Megha Gupta, CEO, EquiliBrise Technologies

## **An India based Product Organization**

OpCord's Quality Assurance and Testing Services Team is Energetic, Flexible and Dedicated in meeting our business requirements and its a pleasure to work with them.

- Lalit Mangal, Founder & CTO, maxHeap Technologies (CommonFloor portal)

At Infinite, we were looking to increase the capability of our Project Management Team and inspire them to take up certifications in Project Management and Agile/Scrum. OpCord worked with us from concept to implementation in creating the training modules, tuning them and scheduling them as per our requirements. The first program of 8 modules of 11 days was spread over 04 months. We received good feedback by project managers and business unit heads. The success was evident that we launched the second round of training on project management.

- Pankaj Kumar, Head – Corporate PMO, Infinite Computer Solutions

As an Agile consultant, Hari has deep and detailed knowledge in Agile methodology and process. His Agile training and hand holding the team during 1<sup>st</sup> sprint was very helpful for understanding sprint planning, stand-up meeting, retrospective to the team. The team could able to execute the project within time frame with quality. His approach is remarkable and impressive in the training and hand holding period. I really appreciate his effort and contribution as a Agile consultant throughout the project to complete successfully.

- Ashis Saha, VP - Project Management, eRevMax Technologies

We leveraged team OpCord for a content development assignment and we are very satisfied with the prompt service and quality of work done by this company. We will definitely engage them for our future initiatives.

- Nabin Roy, Co-Founder & COO, CELTEM

OpCord's agile consulting has added great value to Mango. It has helped the managers align the teams. Tracking the deliverables of individuals and teams is now easier and efficient. Also the teams are taking greater ownership of the deliverables.

- Lekh Joshi, Co-Founder & CTO, Mango Technologies

OpCord Consulting were given a mandate to improve the process, structure and productivity of the existing teams. They proposed a step by step definition and implementation of Agile methodology in our development. Initially we started with the Agile awareness program and then defined the teams, structures, processes pertaining to Agile Scrum methodology. This initiative helped us to remain focused on our development, improve our structure and productivity. We could feel the change through the improvement in the products. The team also felt happy about the implementation of Agile methodology and took more ownership towards the work. This exercise exposed us to Agile methodologies, usage of the same, and also its benefits. We sincerely thank OpCord Consulting for playing a major role in this initiative. The foundation set by them has helped us to keep this practice going and improving further.

- Raveesha Rao M. P., Director and Chief Operations Officer, Cosmonet Solutions

OpCord's consultation has been very helpful in aligning Management Process to prepare Brisa Technologies for greater scalability. Hari and team are extremely professional and result oriented. This is complimented by the rich skill set and expertise the OpCord team possess.

- Subodh Patil, Founder & Director, Brisa Technologies

Hari's agile session was extremely good. very interesting.

- Geethanjali, Quality Manager, MindTree Ltd

OpCord team have been very helpful in introducing our team with processes and best practices. We found them very knowledgeable, friendly and approachable. We look forward to work with them again in the future.

- Lalit Mangal, Co-Founder & CTO, MaxHeap Technologies

# Our Team

## Management Team



## Hariprakash Agrawal (Hari)

Managing Director and CEO

Agile Coach, Certified Scrum Master, Trained Six Sigma Black Belt, Lead Auditor for ISO 9001:2000 and an assessor for CMMI

14+ years of experience in Frameworks Institutionalization, Project Management, Software Engineering practices, QMS, Data Analysis, Perception Surveys, Testing etc

Worked with Freescale, MindTree, Sharp, STMicroelectronics and Tata Steel

In-depth understanding of IT/ITES, EDA, Semiconductors, Manufacturing, and Mining Industry Domains.

M.Tech. from IIT Kharagpur in Reliability and Quality Engineering; BE from MBM Engg college in Mining Engineering

Know more at [LinkedIn](#), [VicharPravah](#), [Blogs](#), [Twitter](#), [Facebook](#) etc

## Santhosh Nair

CTO and Test Architect

20+ years experience in Software Development and Testing; Telecom, Network Management and Embedded Software

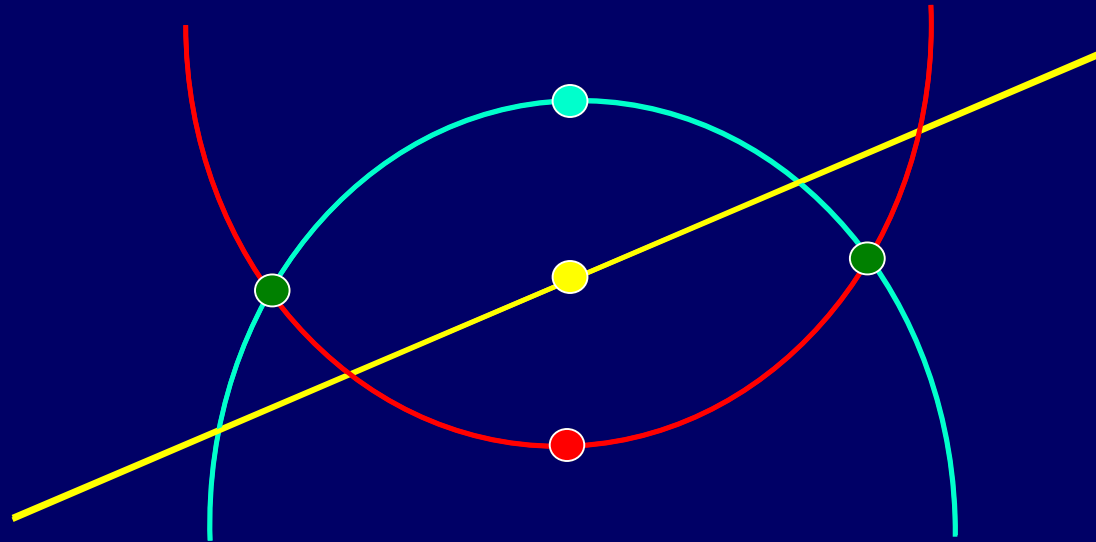
Worked in Siemens Information Systems, Wipro, Lucent Technologies, NetHawk Networks, Vestas Technology R&D and a few other start-up companies

Have strong experience in Manual and Automated Testing and Open Source Tools

Masters in Computer Science and Engg from IIT, Madras; Bachelors in Electronics and Communication from College of Engineering, Thiruvananthapuram, Kerala University

Know more at [LinkedIn](#), [Facebook](#) etc

# Let's OpCord



Let's optimize with coordination